FootfallCam Mall-FA-00100

# Mall People Flow Analytics

Recommends for large shopping malls with more than 100,000 Sq Ft.

# **CUSTOMER REQUIREMENTS**

- Measure Visitor Count and People Flow in different areas of the Mall.
- Data Visualisation to identify visitors patterns and demographics.
- AI to learn, and predict the expected visitor behaviours in future events.
- Operation workspaces to maximise revenue and efficiency.
- Case Studies >>

#### **3 TYPES OF DEPLOYMENTS**

- Entrance Only How many visitors? Who are they?
- Entrance + Area Hot and cold zones for rental justification
- Entrance + Area + Shops Where did the visitors shop?
  Comprehensive shopper profiling at different events



#### **Equipment:**

- <u>FootfallCam 3D Pro2/ 3D Extend</u> people counter Count entrance In/Out.
- FootfallCam Centroid Count passage by reusing existing CCTV.
- FootfallCam V9 Cloud Enterprise graded Software.

## Metrics:

- FootfallCam Data: <u>Visitor Count (In/Out)</u>, <u>Outside Traffic</u>, Turn in Rate, <u>Dwell Time</u>, <u>Returning Customer</u>, <u>Live Occupancy Count</u>, <u>Group Count</u>
- <u>Data Add-Ons:</u> Population Data, Economic Data, Global Holidays Data, Weather Data

#### **Use Cases:**

- CEO: Portfolio Overview, Live Dashboard, Trend Analysis Report
- Marketing: Event Uplift, Event Performance Tracker, Event
  Compare
- Sales: <u>Tenant Rental Justification</u>, <u>Shopper Demographics</u>, <u>Area People Flow</u>, Visit Patterns
- Operation: Washroom Clean Scheduling, Staff Scheduling
- Data Analyst: Report Builder, Investigative Workspace, Query Builder
- Explore more >>

# Maintainability:

- Data Usefulness and Process Consistency for 15 years
- Dedicated Account Manager for each mall customer.
- System Visibility <u>Monthly Service Reporting</u>, <u>Proactive Alerts</u>, <u>Proactive Support</u>. <u>Data Integrity</u>
- Support Helpdesk
- Support Contract Template, Equipment Price List, Field Service
  Price List
- Long Term Growth <u>AI</u>, <u>FaceCam</u>. No.1 and getting stronger.

#### Reliability:

- Data Accuracy, RMA process
- System Uptime SLA
- Security and Privacy



Installed in over 850 malls around the world.



**Live Operational Dashboard** 



Area People Flow



Trend Analysis Report

#### Installations:

- <u>Project Management Process-</u> Project Scoping, Configuration,
  Data Audit, Review and Feedback Project Form Template
- Your selected installation partner or by a FootfallCam approved installer
- Accuracy tuning service
- Configuration- Inclusive Area Planning, System Configuration and Data Audit

### **Data Integration:**

- Import and Export data Raw sensor data and AI metrics data can be added into your BI systems such as Power BI. Analytics Manager V9 comes with <u>custom API</u> or ready made <u>PowerBI connectors</u>.
- Customisation Support up to 2,000 FREE engineering hours

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**Event Performance Tracker** 

#### **NEXT STEPS**

#### **Buying Process:**

- RFP Request for Proposal template
- Pilot Pilot Project template
- RFQ Request for Quotation template

# **Executive Summary**

- ✓ FootfallCam is the global leader in Visitor Analytics for Shopping Malls.
- ✓ With over 850 shopping centre deployments, FootfallCam has proven to deliver reliable data to mall owners.
- ✓ Comprehensive set of processes and support ensure the system would operate reliably for the next 15 years.
- Operation Workspaces and AI prediction models help to maximise revenue and efficiency.

#### References:

- FootfallCam for Shopping Mall Powerpoint Slides
- FootfallCam 3D Pro2 People Counter <u>Datasheet</u>
- FootfallCam V9 Essential Edition <u>Datasheet</u>
- FootfallCam 3D Pro2 Installation Guide
- GDPR compliance
- Warranty And RMA Policy
- Service Level Agreement (SLA)